



Easy Sales Closing Techniques

Max B. Powell

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"Easy Sales Closing Techniques" is a sales techniques guide with ready to use sales methods and sales closing techniques, that can be put into action immediately. Find out what others are using to get their sales success.

Situation: You're in the midst of your sales pitch and the customer seems very interested in your product, and you want to close the sale but you're not sure how to do it...

This guide will outline the Sales Closing process for you, as well as providing you with 10 different types of closes that are applicable to a variety of different trades and situations.

We'll also look at trial closes, buying signals, buyer remorse and a sales closing checklist, which will help you in becoming more consistent with your sales methods and also assist in developing your own style of selling.

The guide is designed to get you evaluating your own processes, so that you begin to become more methodical in your sales technique and therefore more consistent in your sales success.

In "Easy Sales Closing Techniques" you'll find out about the following 'must know' techniques:

- Find out what the 6 stages of a sale are... (in Chapter 1)
- Ten different methods to closing a sale...(in Chapter 4)
- How to use trial closes...(in Chapter 2)
- How to identify buying signals...(in Chapter 3)
- Preventing buyer remorse...(in Chapter 5)
- The importance of a sales checklist...(in Chapter 6)
- Developing your own sales style...(in Chapter 6)

All these techniques are ready to be used immediately, buy "Easy Sales Closing Techniques" and get selling now.

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